



Our Agent Services

It is both our privilege and our pleasure to work with contracted agents. Here are the ways in which we serve:

1. We are a Managing General Agent for John Hancock, MetLife, Genworth, Prudential, UnumProvident, Physicians Mutual, MedAmerica. For previously declined cases only, we offer Penn Treaty.
2. We handle all licensing, contracting and commission issues.
3. We provide ongoing training and coaching to help you initiate and continue conversations with your clients on this very important final piece of the financial planning puzzle. Our regular conference call schedule is posted to our calendar on our website.
4. Our website, at www.lifestyleinsurance.com is an up-to-date dynamic resource for agent training and marketing.
5. We review your client's needs to help you position the best way to introduce long-term care insurance into their financial planning.
6. We work with you to design the proposed plans that will best meet your clients' needs and will spend as much conference call time with you as is needed to be sure we are doing what is best for them.
7. We will gladly be available to participate on the call to your clients, whether hooked into the meeting by phone or hosting you and them in our office.
8. We will work with you to develop a marketing strategy to introduce long-term care insurance into the worksite as a wealth-transfer strategy for executives or as an employee benefit. It is the #1 benefit being considered by businesses today.
9. We will accompany you on the presentation call, either virtually via teleconference or video conference or on site, when feasible.
10. We will work with you and your corporate client to design the best plan(s) to meet the executives and employees' needs.
11. We will recommend and provide informative and educational materials for the client.
12. We will conduct informative/education sessions, either virtually via teleconference or video conference or on site, when feasible.
13. We will assist in the enrollment process for a multi-life case.

We work with you to make it as easy as possible for you to add long-term care coverage for your clients and build your book of long-term care business

LifeStyle Insurance Services, Inc.
Long-Term Care Insurance division
800-493-2056 x23 949-493-2056 x23