





**Commission Schedules Available for Agents under Level 3 Agency**

John Hancock Standard/ Heaped	MetLife	Prudential	Genworth	Physicians Mutual	Med America	Unum	Penn Treaty
70/10/6 (S) 80/14/7/2 (H)	80/10/4	75/13/3	80/8/8	80/12/6	70/10/5	75/10/2	90/9/9
<u>Standard</u> 40/10/2 55/6/1 57/7/2 60/8/3 65/10/4* <u>Sub GA</u> 65/8/4*	30/1.6/0 30/4/1 30/5/2 35/4/1.5 50/5/2 50/7/1 50/7/2 55/5/2 55/7/1 55/7/2 55/8/1 55/9/1 60/5/2 60/7/1 60/7/2 60/8/1 60/9/1 60/10/2 65/5/2 65/7/1 65/7/2 65/8/1 65/9/1 65/10/2 70/5/2 70/7/1 70/7/2 70/8/1 70/9/1 70/9/3 70/10/2 75/6/1 75/8/1 75/9/1 75/10/4	55/7/1.5	50/5/5 55/5/5 60/6/6 65/6/6	55/4/0 60/6/1 65/7/2 70/8/3 75/10/4.5 77/11/5	50/6/3 55/7/3.5 60/8/4 65/9/4.5	35/4/1 50/5/2 52.5/7.5/5/2 55/6/2 55/7.5/2 60/6/2 60/7.5/2 65/6/2 65/7.5/2 65/9/2 70/9/2	60/6/2 70/6/6 75/7/7 85/8/8
<u>Heaped</u> 65/8/2/2 70/8/3/2 70/10/3/2 75/7/4/2 75/9/3/2 75/13/6/2* 80/8/3/2 80/10/4/2 80/10/7/2 80/13/6/2* <u>Sub GA</u> 75/12/5/2*	65/8/2/2 60/5/2 60/7/1 60/7/2 60/8/1 60/9/1 60/10/2 65/5/2 65/7/1 65/7/2 65/8/1 65/9/1 65/10/2 70/5/2 70/7/1 70/7/2 70/8/1 70/9/1 70/9/3 70/10/2 75/6/1 75/8/1 75/9/1 75/10/4						
*Production Requirement	80/5/1 80/7/1 80/9/1						

Total tiers available including agency level

3	3	1	2	3	3	1	2
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