



**Commission Schedules Available for Agents under Level 2 Agency**

John Hancock Standard/ Heaped	MetLife	Prudential	Genworth	Physicians Mutual	Med America	Unum	Penn Treaty
65/8/4 75/12/5/2	70/9/3	70/10/2.5	70/7/7	75/10/4.5	65/9/4.5	70/9/2	85/8/8
<u>Standard</u> 40/10/2 55/6/1 57/7/2 60/8/3  <u>Heaped</u> 65/8/2/2 70/8/3/2 70/10/3/2 75/7/4/2 75/9/3/2	30/1.6/0 30/4/1 30/5/2 35/4/1.5 50/5/2 50/7/1 50/7/2 55/5/2 55/7/1 55/7/2 55/8/1 55/9/1 60/5/2 60/7/1 60/7/2 60/8/1 60/9/1 60/10/2 65/5/2 65/7/1 65/7/2 65/8/1 65/9/1 65/10/2 70/5/2 70/7/1 70/7/2 70/8/1 70/9/1	55/7/1.5	50/5/5 55/5/5 60/5/5	55/4/0 60/6/1 65/7/2 70/8/3	50/6/3 55/7/3.5 60/8/4	35/4/1 50/5/2 52.5/7.5/5/2 55/6/2 55/7.5/2 60/6/2 60/7.5/2 65/6/2 65/7.5/2 65/9/2	75/7/7 70/6/6 60/2/2
*Production Requirement							
Total tiers available including agency level							
3	3	1	2	3	3	1	2